

Tender Notice

Tender Ref: GMCM/6yearly/12yearly/Checks/A320/01/2024

Pakistan International Airlines (PIA) invites “**Sealed bids**” on “**Single Stage Two Envelope Basis**” from interested parties for “**Tender for selection of MROs for 6 yearly & 12 yearly checks on A320-200**”.

Complete set of bidding documents containing the details of services required, instructions and terms and conditions for the tender (that form an integral part hereof and hereby incorporated by reference) can be downloaded from PIA website http://www.piac.com.pk/PIA_Business/pia-Business_Tenders.aspx or Public Procurement Regulatory Authority website (www.ppra.org.pk) or can be obtained from the office during working hours:

General Manager Contract Management
Supply Chain Management
PIA Head Office, Karachi.
Ph: +9221 99045277 - 4216
Email: gm.cm@piac.aero

Bids must be received by PIA at the above address no later than 06-03-2024 1030 Hrs (PST) the Date and . Bids will be opened the same day at the 1100 Hrs (PST).

TENDER DOCUMENTS

FOR

6 yearly/12yearly Check of AP-BMV, AP-BMY & AP-BOM Lease Aircraft

Bidding Documents

1. Scope of Bid

Pakistan International Airline (PIA) invites “sealed bids” from interested parties for 6yearly/12yearly checks on PIA’s Leased A320-200 Aircraft AP-BMV, AP-BMY and AP-BOM.

The required services will include 6yearly/12yearly Base Checks including all lesser Checks as per workscope with incorporation of some Applicable ADs issued by EASA, FAA & the Aviation Authority of the state of design for A320-200.

2. Parties qualified to apply (Mandatory Requirements) for Bidding

S/N	PRE-QUALIFICATION	Unit	Kindly Fill
1.	Must have capability to perform:		
	i) Base Maintenance Checks on A320-200 under EASA Part 145 Approval	YES / NO	
	ii) Capability to perform ADs issued by EASA & FAA on A320-200	YES / NO	
2.	PMA Parts are not allowed	Agreed /Not Agreed	
3.	DER Repairs are not allowed	Agreed /Not Agreed	
4.	Proposal must be non-exclusive	Agreed /Not Agreed	

Note: The above table MUST be duly filled and all answers must be in Yes/Agreed to consider the Offer.

3. Evaluation of Bids

In order to ensure that pre-qualification process is conducted in fair and transparent and efficient manner, following Evaluation Criteria will be followed:

Note: Proposal must contain the evaluation criteria table duly filled with offer mentioned against each field to consider the proposal. Column “Bidder’s Offer” must be filled without any condition.

4. Technical Evaluation Criteria for Bidding

Following Criteria will be used for Evaluation:

S/N	Criteria	Units	Weightage	Bidder’s Offer
1.	Number of years in MRO Business (8 years or more will get full marks)	In Numbers	4	

2.	Number of years being EASA 145 Approval holder for A320-200 Aircraft (8 years or more will get full marks)	In Numbers	4	
3.	Number of heavy maintenance & Structural Inspection checks & 6yearly/12 yearly checks performed on A320-200 (i.e. C, 6 Yearly & 12 Yearly Checks) (50 Checks will get full marks)	In Numbers	4	
4.	Availability of maintenance slot to accommodate PIA aircraft during March for AP-BMY , April for AP-BMV and August for AP-BOM 2024 respectively	Yes/No	6	
5.	Turn Around Time (TAT) in order to perform 6Y/12Y Check	Calendar Days	7	
6.	Compensation in case of extension in TAT	USD Per day	5	
7.	Warranty offer (whichever occurs later)			
	a) In Terms of Days	Calendar Days	5	
	b) In Terms of Flight Hours	Flight Hours	5	
8.	Support for three customer on-site representatives during Base Check (FOC) : > Transportation > Boarding & Lodging > Office with telephone, internet, printer facility > other amenities	Agreed / Not agreed	6	
9.	Any over and above work necessary for the continued airworthiness of the aircraft shall be performed by MRO on PIACL request.	Agreed / Not agreed	4	
Total			50	

5. Financial Evaluation Criteria for Bidding

Mandatory Requirements:

A. Release to Service Certifications (EASA)

B. Slot availability: In March 2024 for AP-BMY , April 2024 for AP-BMV and August 2024 for AP-BOM 2024

S/N	Criteria	Unit	Weightage	AP-BMY Bidder's offer	AP-BMV Bidder's offer	AP-BOM Bidder's offer
1	Fixed Charges to Perform 6Y/12Y Checks as per attached (Including Material & Handling) with All *inclusions mentioned below	USD	52			

2	Over & Above Charges					
a)	Material (as per CLP)	Agree/Not Agree	5			
b)	Discount on new material prices	%	2			
c)	Material Handling Fee per part number	% of CLP	3			
d)	Capping on Handling Charge per part number (no minimum capping)	USD	3			
e)	Labor Rates	USD	5			
f)	Technical/Engineering services support Handling Fee	% of Invoice	5			
g)	Capping on Handling fee of Technical/Engineering services support	USD	3			
3	Not to Exceed Over & Above Charges	USD	12			
4	Payment Terms		5			
a)	Net Thirty Days (Max marks will be given i.e: 5marks)					
b)	50% on delivery & 50% after delivery within 30 days (2.5 Marks)					
5	Pakistan Civil Aviation Authority Approved organization or will Acquire in Future	Agree/Not Agree	5			
	Total		100			

***Inclusions:**

All Fixed Package Price above shall include the following:

- i. Aircraft movement from apron to hangar vise-versa
- ii. General cleaning pertaining to areas of inspection as per workpackage
- iii. Fueling & defueling assistance

- iv. Rectification of the unscheduled finding up to 1,400 Man-hours and USD 50,000 for the whole package
- v. Exterior washing and aircraft interior deep cleaning
- vi. Warehousing/Storage for material related to the project
- vii. Ground Handling support
- viii. Hotel accommodation and office Facilities for on-site customer representatives as mentioned above

USD = US Dollars

Marks will be calculated as per following formula:

Obtained Marks (A) = (Best Offer / Bidder's offer) x weightage