

Pakistan International Airlines

Purchases Flight Kitchen Section, 1st Floor, Supply Chain Management [old P&L] Department Building,
[PIACL], Head Office Karachi Airport-75200 Pakistan.
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Tender No. FSD-087-23

Dated. 7th August, 2023

Tender Cost. PK Rs 3,000.00 (for local bidders)

Fixed Earnest Money PKR 10,000.00

➤ Both to be placed in **Technical Proposal**

Printable at paper size. A4

Invitation of Tenders and Instructions to Bidders - [Must Read Carefully]

M/s. _____

Sub : ANNUAL – SAFETY JOGGERS [Light Weight] - Cooks / Mates For PIA Flight
Kitchen Karachi - Y 2023-24.

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

SUBMISSION OF TENDER

1. You are required to send your sealed tenders on “Single Stage Two Envelope Basis” addressed to D.G.M Purchases Commercial, Supply Chain Management, 1st Floor SCM Department Building, PIACL Head Office, JIAP Karachi-75200 by **23-08-2023**.
2. The tenders may be dropped in the tender box marked as “Tender Box Commercial Purchases” placed at the entrance / stairs of the PIA Supply Chain Management Building latest by 10:30 hours on the specified date.
3. You may also send your tenders through registered A/D, which must reach before the closing date and time mentioned above.
4. Tenders will be opened at 11:00 hours, the same day in the presence of bidders. [optional]
5. Both technical & Financial Proposals should be sealed with Scotch Tape with authorized signature.
 - a) Tenders must be in two separate sealed envelopes;
 - ✓ [Technical Proposal] ➔ with Tender Reference Number & Supplier Name.
 - ✓ [Financial Proposal] ➔ with Tender Reference Number & Supplier Name.
 - b) Note: All foreign bidders must mention Tender Ref No, date of opening & item description on their OUTER courier envelope. [strict compliance]
6. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays.
7. The decision of General Manager [Procurement] in all terms & conditions respect shall be final and binding.

EARNEST MONEY *[for local bidders only]*

The Technical Proposal should be accompanied with a Pay Order [issued by any scheduled bank] amounting **Rs 10,000.00** and must be payable at Karachi Pakistan in lieu thereof in the name of M/s. PAKISTAN INTERNATIONAL AIRLINES CORPORATION LIMITED as interest free Earnest Money [Refundable] only with Technical Proposal. All tenders without Earnest Money shall not be considered.

SECURITY DEPOSIT - *[for local bidders & optional for foreign bidders]*

Successful bidders, upon award of Contract / Purchase Order an additional amount of **PKR 20,000.00** [will be called if required] as interest free Security deposit in shape of Pay Order or a Bank Guarantee of equivalent amount [duly countersigned by the Head Office of the Bank], Bank Guarantee remain be valid 03-months after expiry of the Contract. *[for foreign bidders PIA may call some amount as Security Money by new participants upon evaluated 1st lowest bidder (if required)]*

PREPARATION OF TENDER

Tender will be opened on “Single Stage Two Envelopes” basis. All bidders must submit two sealed envelopes “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples according to the specifications. Financial Proposal of only those bidders will be opened whose sample are found acceptable. Evaluation Report as per PPRA Rule-35 will be uploaded on both PPRA and PIA websites.

FINANCIAL Proposal - *[having following documents].*

1. Tender Schedule –“A” Complete Form duly filled in, signed, stamped every page and sealed with scotch tape.

TECHNICAL Proposal - *[having following documents].*

1. Tender Fees Pay Order of Rs 3,000.00 [Non Refundable] - *On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount*] - *for Local Bidders only*
2. Earnest Money amounting **Rs 10,000.00** of Total Bid Value in shape of Pay Order [issued from any scheduled bank] as Earnest Money [Refundable/Interest Free] - *On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount*] - *for Local Bidders only*
3. Quality samples 01 Pair [Broachers / Company Profile etc.] – [Non-Returnable]
4. Technical Proposal of item & Company profile.
5. Copy of GST & NTN Certificate - [for local bidders only]
6. **Tender Schedule “B”, “C” & Specifications**, must be attached with Technical Proposal.
7. Manufacturers or Authorized Distributor, [with Authorization Certification from Manufacturer] can only participate.
8. Samples must be without stamp & without vendor name, only temporary sticker for identification is allowed.
9. *Technical Proposal [Distribution Letters only] should be submitted in 02-two sets, inserted in Technical Proposal Envelope. [One for Technical Evaluation & One for file record]. Mandatory*

All information about the material proposed to be supplied must be given as required in the schedule to tender - The tender will not be considered if complete information required is not given therein - Particular attention must be paid to delivery time - Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) In any query without hesitate you will contact / emails mentioned concerned officer.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule of tender, inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to PIA Flight Kitchen through Foreign / Local Receipt Section Supply Chain Management [old P&L] Department Building PIA Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days. [Extendable in line with PPRA Rules]
- e) Rates must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) Correction White Fluid or Over Writing strictly is not allowed otherwise tender will be rejected/ not-considered.
- g) For foreign bidders, rates will be converted into local currency at the date of financial opening & will be locked till completion of P.O supplies.

ACCEPTANCE OF TENDER

PIA does not pledge itself to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening / cancel as per PPRA Rules.

Yours truly,
for and on behalf of **Pakistan International Airlines**

DGM Purchases Commercial

Encl:

1. Tender Schedule "A", "B" & "C" complete form.
2. Undertaking [If attached with tender]

Note Prescribed Tenders form for the subject item may be directly downloaded from <http://web.piac.com.pk/> or www.ppra.org.pk websites.
<https://www.piac.com.pk/corporate/sales-procurement/tenders>

<u>Earnest Money Details</u>	<u>Amount Rs</u>
	10,000

Must be submitted with Technical Bid.

Tender Schedule "A"

 Ref No. **FSD-087-23** [enclose in Financial Envelope only]

Particulars of Item (65 EMPLOYEE)	Unit	Quantity Required	Unit Rate Without GST PKR	Total Value with GST PKR
COOKS / MATES				
SAFTY JOGGERS (LIGHT WEIGHT) (01 PAIR) 02 Years • Weight 450 to 550 Grams • Shoes must strike the right balance between comfort and safety. • Shoes with steel toe caps, • Slip resistant, anti-static and oil resistant. • Hardwearing dual density polyurethane sole with durable leather uppers.	Pair	80		
Total Value in figures/words →				
			Total Contract Value PKR →	
			Fixed EARNEST MONEY PKR →	
			10,000.00	

Hand written bid (RATES) via Pen / Marker / Pointer etc will not be acceptable. Only TYPED BID / TYPED UNIT RATES will be accepted. Alternatively Transparent TAPE should be pasted over WRITTEN RATES.

Non-Compliance of above may result in REJECTION OF YOUR BIDS.

Note:

- Material to be delivered to Executive Chef flight kitchen directly.
- The Supplier Premises & Production facilities are subject to Inspection by PIA.
- Safety Shoes as per recommendation from General Manager Corporate Safety.
- All participant must quote one rates. Rates must be inclusive of all Govt. Taxes but GST shall be mentioned separately [if applicable].
- After receiving of P.O bidder must submit additional amount [as mentioned above] as Security Deposit within fifteen [15] working days. [for local bidders if required].
- Bidders are required to offer one rate despite offering more than one proposal / sample. In case of more than one financial offer / rate, bidders must submit separate Technical & Financial Proposals [with tender fee & Earnest Money for local bidders].

I/We hereby confirm having read and understood the terms and conditions of the tender and I/we expressly confirm and agree that our tender for the supply of above mentioned items are in terms of and subject to the terms and conditions of the tenders.

Must fill all mentioned fields.

Bidder's Signature _____ **Bidder's Name** _____

Designation _____

Address _____

Tel No. _____ **Fax No.** _____

Contact Person _____

Cell No. _____

Valid Email _____

GST No. _____

NTN NO. _____

SEAL _____

Tender Schedule "B"
Tender No. FSD-087-23

Mandatory Requirement [must attach with Technical Proposal]	YES / NO
<u>SAFETY JOGGERS [Light Weight] - Cooks / Mates</u> <u>For PIA Flight Kitchen Karachi - Y 2023-24.</u> Specification given above	
Manufacturers or Authorized Distributor, [with Authorization Certification from Manufacturer] can only participate.	
Participant must be registered with Sales Tax Authorities. Please attach copy of GST Registration Certificate indicating current "ACTIVE" status otherwise stand "REJECTED" ab-initio.	
Quality samples 01 Pair [Broachers / Company Profile etc.] must be submitted [non-returnable]	
Delivery must be made at PIA Flight Kitchen, as per delivery schedule given in PO.	
Fixed Earnest Money GST [Pay Order] submitted along with the Technical Proposal	

Tender Terms & Conditions

1. If any stage documents provided by bidder found tempered /bogus deposited E/Money will be fortified.
2. All participants are required to quote rates inclusive of all Govt: Taxes & GST separately. [for local bidders]
3. Please note that quoted rates must be firm and final in all respect.
4. Guarantee & Warrantee must be provided. [If applicable]
5. Payment TERMS NET THIRTY DAYS or as agreed.
6. Income tax will be deducted at source. [for local bidders]
7. Quotation must be valid for 120 days from the date of technical proposal opening.
8. Quantity 15% may increase or decrease.
9. Bid will be awarded on technically qualified individual lowest rates basis.
10. Items are subject to evaluation by providing advance sample to determine the required quality by the user department/Joint Evaluation Committee. Item found below PIA standard shall be rejected & not entertained.
11. Supplier staff delivering goods must be in clean uniform, non-conformity will incur 02% deduction from the billing amount.
12. If goods deliver late than delivery schedule mentioned in Purchase Order. An amount equivalent 2% / multiple by time bar will be deducted from invoice / bill of bidder [as per rules].
13. PIA has right to visit the bidder's manufacturing site [if required].
14. Technically successful bidders will be informed their results & Financial Opening date.
15. Packing must be industrial standard of Card Board Box level & packages must be suitable for four to five times [loading off-loading] / transportation to PIA Network.
16. If you have any query you can contact without any hesitation to concerned Procurement Officer email aleemuddin@piac.aero +92-21-99045281 / +92-300-2976772

Must Attach with Technical Proposal

Physical / Measurement / details of Samples – [Offer]	
<u>Fields</u>	<u>Remarks in detail</u> must be filled by bidder
Weight →	
Comfort & Safety →	
Steel Toe Caps →	
Slip Resistant →	
Anti-Static →	
Oil Resistant →	
Dual density Polyurethane Sole →	
Durable leather upper →	
Brand Origin of Country →	

DETAILS OF DOCUMENTS attached with Technical Proposal & Financial Proposal
[bidder can attached extra sheet if required, mention each & every document]

How to fill this: Kindly write complete details of documents submitted along with Financial Proposal.

- Note :** back side of pay order for tender fee & Earnest money must be marked/written with following details
- 1, Tender Ref No. & date, Party / vendor name, NTN & GST No must be mentioned on back side of Pay Order.
 - 2, for tender fee [in technical proposal – ENVELOPE]
 - 3, for earnest money [in technical proposal – ENVELOPE]

Remarks / any other information regarding product

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PARTICIPATION AUTHORIZATION LETTER

*Must be filled by Representative of Company with C.N.I.C Copy, Company Identification & must be submit with
Technical Proposal only*

TO WHOM IT MAY CONCERN

Dated. _____

I namely _____

bearing CNIC* No. _____

representing M/s. _____,

am hereby authorized by my company to submit proposal against

Tender No: _____

for [item] _____

to PIA and observe proceeding on tender opening day. Copies of my CNIC & Company Card copy are enclosed.

Authorized Signature & Seal of Supplier with Designation _____

Address _____

Telephone No. _____ **Cell No.** _____

Fax No: _____ **Valid Email** _____

**Computerized National Identity Card*