

Pakistan International Airlines

Purchases Flight Kitchen Section, 1st Floor, Supply Chain Management Department Building,
PIACL, Head Office Karachi Airport - 75200 Pakistan
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Tender No. FSD-24010010

Dated; 19th February, 2024

Tender Cost. PKR 5,000.00 [for local bidders]

→ Both [Tender Fee & EM] to be placed in Technical Bid
Printable at paper size. A4 page

Invitation of Tenders and Instructions to Bidders [Must Read Carefully]

M/s. _____

Sub: Annual "MEAL TRAY 2/3rd ABS Rotable"

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

SUBMISSION OF TENDER

1. You are required to send your sealed tenders In "**Single Stage Two Envelope Basis**" addressed to **D.G.M Purchases Commercial, Supply Chain Management Department Building, PIACL Head Office, JIAP Karachi-75200** by **20-03-2024**.
2. The tenders may be dropped in the tender box marked as "**Tender Box Commercial Purchases**" placed at the entrance of the PIA Supply Chain Management Building latest by 10:30 hours on the specified date. You may also send your tenders through registered A/D, which must reach before the closing date and time mentioned above. Tenders will be opened at 11:00 hours the same day in the presence of bidders.
3. Both technical & Financial Proposals should be **sealed with Scotch Tape with authorized signature**.
 - a) **Tenders must be in two separate sealed envelopes;**
 - ✓ (Technical Proposal) → with Tender Reference Number
 - ✓ (Financial Proposal) → with Tender Reference Number.
 - b) **Note: All foreign bidders must mentioned Tender Ref No, date of opening & item description on their courier envelope.**
4. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays. The decision of **General Manager (Procurement)** in this respect shall be final and binding.

EARNEST MONEY [for local bidders only]

The **Technical Proposal** should be accompanied with a Pay Order [issued by any scheduled bank] amounting **Rs 150,000.00** and must be payable at Karachi Pakistan in lieu thereof in the name of M/s. **PAKISTAN INTERNATIONAL AIRLINES CORPORATION LIMITED** as interest free Earnest Money [Refundable] only with Financial Proposal. All tenders without Earnest Money shall not be considered.

SECURITY DEPOSIT - [for local bidders & optional for foreign bidders]

Successful bidders, upon award of Contract / Purchase Order an additional amount of **PKR 170,000.00** [will be called if required] as interest free Security deposit in shape of Pay Order or a Bank Guarantee of equivalent amount [duly countersigned by the Head Office of the Bank], Bank Guarantee remain be valid 03-months after expiry of the Contract. [for foreign bidders PIA may call some amount as Security Money by new participants upon evaluated 1st lowest bidder (if required)]

PREPARATION OF TENDER

Tender will be opened on “Single Stage Two Envelopes” basis. All bidders must submit two sealed envelopes “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples according to the specifications. Financial Proposal of only those bidders will be opened whose sample are found acceptable. Evaluation Report as per PPRA Rule-35 will be uploaded on both PPRA and PIA websites.

FINANCIAL Proposal - [having following documents].

1. Tender Schedule –“A” Complete Form duly filled in, signed, stamped every page and sealed with scotch tape.

TECHNICAL Proposal - [having following documents].

1. **Tender Fees Pay Order of Rs 5,000.00 [Non Refundable]** - On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount] - for Local Bidders only
2. **Earnest Money amounting Rs 150,000.00 of Total Bid Value in shape of Pay Order [issued from any scheduled bank] as Earnest Money [Refundable/Interest Free]** - On back side of Pay Order, Vendor must write company name/stamp, Tender Ref. No, date, Earnest Money & amount] - for Local Bidders only
3. **Quality samples [04 Pieces] – [Non-Returnable]**
4. **Technical Proposal of item & Company profile.**
5. **Copy of GST & NTN Certificate - [for local bidders only]**
6. **Tender Schedule “B”, “C” & Specifications, must be attached with Technical Proposal.**
7. **Manufacturers or Authorized Distributor of Manufacturer can only participate.**
8. **Latest and Reputable Laboratory Report or PCSIR or Equivalent of Virgin Food Grade ABS Material to be attached with Technical Proposal & Items technical literature etc**
9. *Technical Proposal [Certificates & Distribution Letters only] should be submitted in 02-two sets, inserted in Technical Proposal Envelope. [One for Technical Evaluation & One for file record]. Mandatory*

All information about the material proposed to be supplied must be given as required in the schedule to tender - The tender will not be considered if complete information required is not given therein - Particular attention must be paid to delivery time - Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) In any query without hesitate you will contact / emails mentioned concerned officer.

PRICES

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule of tender, inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to PIA Flight Kitchen

through Foreign / Local Receipt Section Supply Chain Management Department Building PIA Karachi Airport. However, if GST is applicable, same should be shown separately.

- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both in words and figures. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days. [Extendable in line with PPRA Rules]
- e) Rates must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) Correction White Fluid or Over Writing strictly is not allowed otherwise tender will be rejected/ not-considered.
- g) For foreign bidders, rates will be converted into local currency at the date of financial opening & will be locked till completion of P.O supplies.
- h) Hand written bid (RATES) via Pen / Marker / Pointer etc will not be acceptable. Only TYPED BID / TYPED UNIT RATES will be accepted. Alternatively Transparent TAPE should be pasted over Hand WRITTEN RATES. Non-Compliance of above may result in REJECTION OF YOUR BIDS.

ACCEPTANCE OF TENDER

PIA does not pledge itself to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening / cancel as per PPRA Rules.

- Note. All Foreign Bidders must sent their samples / tender envelopes on DDP [Delivery Duty Paid this is only for Tender Samples / Envelopes] basis. Outer Courier Envelope must be with cross Tender Reference Number/ Item Description.

Yours truly,
for and on behalf of **Pakistan International Airlines**

DGM Purchases Commercial

Encl:

1. Tender Schedule "A", "B" & "C" complete form.
2. Undertaking [If attached with tender]

Note Prescribed Tenders form for the subject item may be directly downloaded from <http://web.piac.com.pk/> or www.ppra.org.pk websites.
<https://www.piac.com.pk/corporate/sales-procurement/tenders>

Tender Schedule "A"

Ref No. FSD-24010010 (enclose with only Financial Envelope)

Particulars of Item	Unit	Quantity Required	Unit Rate Rs [Exclusive of GST]	GST [if Applicable]	Total Value Rs. [Inclusive of GST]
Meal Tray 2/3rd ABS Rotable Crockery Specification at below pages	No	38,400			
Total Value in figures/words →					
Total Contract Value Rs →					
With Technical Proposal Fixed Earnest Money Rs →				150,000.00	

Note: Hand written bid (RATES) via Pen / Marker etc may be **REJECTED**. Please **TYPE** the BIDS / UNIT RATES. Alternatively Transparent TAPE should be pasted over HAND WRITTEN RATES, to avoid **REJECTION**

- Production / delivery capability must not less than **3,500** Nos per month, in non-compliance the late delivery charges will be deduct from the bills of supplier at 5% per of each shipment & will be increased as per policy / (on time bar) / (risk & expense) item may be arranged from other source on supplier cost / black listing of supplier.
- After receiving of P.O. bidder must submit additional amount (as mentioned above) as Security Deposit within five (15) working days. (for local bidders).
- Delivery required in **Four (04) equal installments** with the gap of **60 days** / as required.
- First delivery required within **15 days** after P.O received or as agreed (both mutual understanding basis).
- Bidders are require to offer one rate despite offering more than one proposal / sample. In case of more than one financial offer / rate, bidders must submit separate Technical & Financial Proposals (with tender fee & 2% EM for local bidders).
- No letter of 90 Exit Clause will be entertain within First Quarter of the Contract Period.
- If any supplier, Submit 90 days Exit Clause within first quarter, their EM will be forfeited.
- If any supplier, Submit 90 days Exit Clause after first quarter, the said Bidder / Or any of its Subsidiary Company will not be able to participate in Next Same tendering Process.
- Chief SCM is Authority to Accept 90 Days Exit Letter after Market Analysis / MR.
- For any Grievance a fee of Rs 20,000.00 should be submitted. If grievance found Tenable by Grievance Committee same will be refunded, if grievance found Non Tenable, grievance fee will not be refunded.

We/ I hereby confirmed having read and understood the terms and conditions of the tender and we / I expressly confirm and agree that our tender for the supply of above mentioned items are in terms of and subject to the terms and conditions of the tenders.

Must fill all mentioned fields.

Bidder's Signature _____ Bidder's Name _____

Designation _____

Address _____

Tel No. _____ Fax No. _____

Contact Person _____

Cell No. _____

Valid Email _____

GST No. _____

NTN NO. _____

SEAL _____

Tender No. FSD-24010010

Item Code FSD-3314

Dated; 22-Jan-2024

Specification of Meal Tray 2/3rd ABS Rotable Crockery

- **Material** → **ABS [Acrylonitrile Butadiene Styrene] [Virgin Food Graded Material with Verifiable Certificate from any reputable laboratory. Certificates must be enclosed with Technical Proposal [Mandatory]**
- **Length** → **25.00 CM [±5%]**
- **Width** → **27.00 CM [±5%]**
- **Height Inside** → **01.50 CM [±5%]**
- **Gross Weight** → **200 Grams [±5%]**
- **Color** → **Metallic Cream**
- **Base** → **Firm with PIA Logo**
- **Design** → **Surface Non Skid mat finish – Tray must shall not have sharp edges.**
- **Biological** → **Free from Contamination**

01. Printing / Labeling:-

- **Must be embossed PIA Logo in Urdu font on bottom left side.**
- **Sample** → **Picture Attached**

02. Packing:-

- **Supply required of 60 pieces packing in a poly bag and packed in strong trade worthy carton.**
- **Each packet shall be clearly marked or labeled with name of the product, address of the manufacturer, net weight.**
- **Damaged, dirty & dusty packets are not acceptable.**

03. Transportation / Delivery:-

- **Supplies to be delivered in SR-17 PIA Flight Kitchen through LRS SCM Building PIAC Head Office Karachi Airport Pakistan.**

04. Samples

- **As Per Approved Sample / Specifications**

05. Who can supply

- **Manufacturer or Authorized Distributor of Manufacturer can participate.**

06. Other Terms & Conditions:-

- **Items found below the required specs may be rejected/ returned without any liability to the PIA.**
- **PIA Security Pass for Vehicle and Employees is the responsibility of vendor.**
- **Supplier staff delivering goods must wear clean uniform [including shoes and company logo / identity]. A fine of 2% on each supply will be imposed in case of noncompliance.**

Each box marked with followings:

PIA Part No. **FSD-3314**
Item Description
PO No & date
Quantity
Supplied by M/s.
Below New PIA Logo to be embossed at the time of delivery



Tender Schedule "B"
Tender No. FSD-24010010 (insert in Technical Proposal)

MANDATORY REQUIREMENT	YES / NO
Meal Tray 2/3rd ABS [Rotable Crockery] Specification given above	
Participant must be registered with Sales Tax Authorities GST. No. & copies must be quoted.	
Quality samples Qty. 04 Pieces must be submitted (non-returnable)	
Delivery must be made at PIA Flight Kitchen through Local / Foreign Receipt Section PIA P&L Building, PIACL Head Office Karachi Airport, as per delivery schedule given in PO.	
Earnest Money (Pay Order) submitted along with the Technical Proposal	

Tender Terms & Conditions

1. If any stage documents provided by participants found tempered / bogus deposited E/Money will be forfeited.
2. All participants are required to quote rates inclusive all Govt: Taxes & GST separately. (for local bidders)
3. Please note that quoted rates must be firm and final in all respect.
4. Guarantee & warrantee must be provided. (if applicable)
5. Payment TERMS NET THIRTY DAYS or as agreed.
6. Income tax will be deducted at source. (for local bidders)
7. Quotation must be valid for 120 days from the date of technical proposal opening.
8. Quantity 15% may increase or decrease.
9. Bid will be awarded on technically qualified individual lowest rates basis.
10. All foreign vendors must send their sealed quotation via courier service, with cross reference Tender No. directly to **General Manager (Procurement), Supply Chain Management, 1st Floor SCM Building PIACL Head Office J.I.A.P Karachi Airport – 75200**, in case of postal delay PIA will not be responsible.
11. Items are subject to evaluation by providing advance sample to determine the required quality by the user department/Joint Evaluation Committee.
12. Item found below PIA standard shall be rejected & not entertained.
13. It will be the suppliers' responsibility to obtain Entry Passes for PIA Flight Kitchen Division for their personnel and the vehicles form PIA. Security after completing the required formalities. (for local bidders)
14. Supplier staff delivering goods must be in clean uniform, non-conformity will incur 02% deduction from the billing amount.
15. If goods deliver late than delivery schedule mentioned in Purchase Order. An amount equivalent 2% / multiple by time bar will be deducted from invoice / bill on bidder.
16. Tender quantity will be split in 70% Zero Rated & 30% with GST Ratio, [Zero Rated 70% quantity will be utilized on International Flights which is GST Exempted vides Sales Tax Act 1990 Sec-4(b)].
17. PIA has right to visit the bidder's manufacturing site (if required).
18. PIA can verify the material from any independent source / Laboratory at any stage for which charges will be deducted from the bills / security deposit of supplier / vendor.
19. Technically successful bidders will be informed their results & Financial Opening date.
20. Packing must be industrial standard of Card Board Box level & packages must be suitable for four to five times (loading off-loading) / transportation to PIA Network.
21. If you have any query you can contact without any hesitation to concerned Procurement Officer email zameer.hussain@piac.aero +92-21-99045131

FSD-24010010
Tender Schedule "C"

Must Attach with Technical Proposal
Physical / Measurement / details of Samples
Offer

<u>Fields</u>	<u>Remarks in detail</u> must be filled by bidder
Material	
Length	
Width	
Height	
Weight	
Corners	
Design	
Color	
PIA Logo	
Packing	
Raw Material Brand & Source	
Production Capability	
1 st Delivery (Qty & Time)	
Food Grade Certification	
Manufacturer / Distributor	

DETAILS OF DOCUMENTS attached with Technical & Financial Proposal
(must attach with technical proposal, mention each & every document)

How to fill this: Kindly write complete details of documents submitted along with Financial Proposal.

Note : back side of pay order for tender fee & earnest money must be marked/written with following details
 1, Tender Ref No. & date, Party / vendor name, NTN & GST No must be mentioned on back side of Pay Order.
 3, for tender fee & **FIXED** Earnest Money (in Technical Proposal)

Any additional information about product / samples → -----

INTEGRITY PACT / DISCLOSURE CLAUSE

Must be printed on company Letter Head
(Submit with Financial Proposal)

Declaration of Fees, Commissions and Brokerage Etc. Payable by the Suppliers, Vendors, Distributors, Manufacturers, Contractor & Service Providers of Goods, Services & Works

M/s. _____ the Manufacturer / Authorized Distributor / Seller / Supplier / Contractor hereby declares its intention not to obtain the procurement of any Contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative sub-division or agency thereof or any other entity owned or controlled by it (GOP) through any corrupt business practice.

Without limiting the generality of the forgoing the Seller / Supplier / Contractor represents and warrants that it has fully declared the brokerage, commission, fees etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from Government of Pakistan, except that which has been expressly declared pursuant hereto.

The Seller / Supplier / Contractor certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with Government of Pakistan and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

The Seller / Supplier / Contractor accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall without prejudice to any other right and remedies available to Government of Pakistan under any law, contract or other instrument, be void-able at the option of Government of Pakistan.

Notwithstanding any rights and remedies exercised by Government of Pakistan in this regard, the Seller / Supplier / Contractor agrees to indemnify Government of Pakistan for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to Government of Pakistan in any amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by the Seller / Supplier / Contractor as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever from Government of Pakistan.