

HIRING OF GROUND FEEDING SERVICES

FOR PROVIDING MEAL SERVICE PIA TRANSIT & DELAYED FLIGHT PASSENGERS AT KARACHI (JIAP).

INSTRUCTIONS TO BIDDERS

Pakistan International Airlines Corporation hereby invites sealed bids from eligible service providers to present their best offer for the provision of Ground Feeding Services (Meal Service) for its Transit & Delayed flight passengers at Karachi Jinnah International Airport.

Tender documents and RFP can be accessed on following websites.

<https://www.piac.com.pk/corporate/sales-procurement/tenders> and www.ppra.org.pk/EPAID

Bidders are required to submit their sealed bids on or before **8th Aug, 2024 till 11:00 PST** at below mentioned address.

Bids will be opened the same day at **11:30 hrs LT** in presence of all participating **venders** who wish to attend.

PIACL reserves the right to reject or cancel one or all Tenders.

In case of any queries, please feel free to contact(+92-21-9904 4602 +92-21-9904 3719)

Bid documents submitted at following address.

Station Manager
Jinnah International Airport Karachi
Phone: +92-21-9904 4602 +92-21-9904 3719
FAX: +92-21-99044645
E-mail: khikkpk@piac.aero

TERMS AND CONDITIONS

This contract will be for three years, with 90 days Exit Clause.

Tender Opening will be based on “Single Stage Two Envelopes Bidding Procedure”. Accordingly, interested Parties are requested to submit a Single Package containing two separate envelopes titled as “**Technical Proposal**” and “**Financial Proposal**”. The “Technical Proposal” shall have all details of Offer without Rates while “Financial Proposal” shall contain Rates only.

Initially, only the envelope marked as “**Technical Proposal**” will be opened and Technical Evaluation/Site Inspection will be carried out thereafter.

After technical evaluation, the “**Financial Proposal**” will be opened publicly at a time and date that will be communicated through email or phone to the technically qualified parties well in time.

The “Financial Proposal” of Services Providers found technically non-qualified will be returned Un-opened to the respective Service Providers.

- Please note that quoted rates must be firm and final in all respect.
- Payment terms would be (NTD) net thirty days.
- Participant is required to quote rates inclusive all taxes.
- The party shall ensure to supply 150 to 400 breakfast or meal in time with the best hygiene standards.
- Qualified, trained and well behaved staff at service.
- Original Tender Fee of PKR 10,000 (Non-Refundable) in the form of a Pay Order/Bank Draft is to be submitted with **Technical bid** in favor of PIA. Cash or Cross cheque are not acceptable.
- Original Bid Security/Earnest Money of PKR 100,000 (Refundable) in the form of a Pay Order/Bank Draft is to be submitted with **Technical bid** in favor of PIA. Cash or Cross cheque are not acceptable.

PIA will be at liberty to revise the requirement or the whole tender proceedings at any stage.

No tender will be entertained after expiry of the aforesaid date & time. PIA will not be responsible for postal delays or any other reason.

PIA reserves the right to reject any tender in part or full after assigning a reason, however PIA will not be required to justify the grounds of rejection.

Technical Evaluation Criteria

Total Marks	50
Passing Marks	30
Obtained Marks	

S#	Contents	Total Marks	Marks Obtained
1	Experience of the Firm	08	Max. 08
	More than 10 years of experience	08	
	More than 06 years of experience but less than 10 years	05	
	Less than 06 years' experience but more than 03 years	04	
2	Infrastructure / Equipment Availability	14	Max. 14
	Certified Chief / Skilled staff	03	
	Display of crockery/Meal presentation	03	
	Meal Serving at least 300 within 2 hrs notice period	04	
	Hygiene/Infrastructure	04	
3	Food Certifications	12	Max.12
	Food certification from Federal or Provincial Govt.	06	
	HACCP Certificate	03	
	ISO 9001 Certification	03	
4	Production infrastructure with full Equipment	06	Max. 06
	Hot/Cold Kitchen	03	
	Cold Bakery	03	
5	Existing Clientele	10	Max.10
	Currently serving any airline	05	
	Infra-structure within 10 KM from Airport Terminal	05	

Sign : _____

Name: _____

Stamp: _____

NOTE: Bidders are advised to provide the evidences / Documents along with technical bid , Company profile, Staff list , HACCP Certificate, ISO 9001 Certificate, Client List, Capability detail etc.

Financial Quotations

<u>Description</u>	<u>Menu</u>	<u>Rates</u>
Breakfast		
Refreshment		
Lunch		
Dinner		

Single items

<u>Items</u>	<u>Rates</u>
Mineral Water 300ml /500 ml	
Cold drink	
Tea / Coffee	
Ticky Pak(Biscuit)	
Chicken Sandwich	
Juice	

Seal & Signature of Hotel/Restaurant/Bidder: _____

NOTE: Bidders are advised to provide the detail of their offered rates in respect of above four (04) categories including items of menu, weight, Quantity etc.

Service Provider Detail

Tender Fees: Rs. 10,000/-(Non- Refundable) PIA Cash Receipt/P.O # _____

Bid Security/Earnest Money of PKR 100,000 (Refundable) in the form of a

Pay Order/Bank Draft. P.O/B.D # -----

Hotel /Restaurant Name _____

Address: _____

NTN # _____ GST # _____

Bank Name: _____

Bank Branch/Code: _____ Bank Account # _____

Food Authority Certificate # _____

Contact Person Name / Designation: _____

Off. Tel. Number: _____ Cell Number: _____

Hotel /Restaurant Email Address: _____

Hotel /Restaurant Website URL: _____

One year Bank Statement attested with account maintenance certificate.

Sign : _____

Name: _____

Stamp: _____