

**PIA****Pakistan International Airlines**  
Procurement Logistics Department  
Commercial Purchases Section  
Tel: 99045379, Fax: 34570120  
E-mail: [dgmpc@piac.aero](mailto:dgmpc@piac.aero)**TENDER REF: PC-18010136****Dated: 09-10-2019****Tender Cost: PKR-6000****INVITATION TO TENDERS AND INSTRUCTIONS TO TENDERERS**M/S \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_**Sub: Tender document for the Procurement of Packing Machine and Thermal Printer for Bakery & Snack Items**

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

**A) SUBMISSION OF TENDER**

1. You are required to send your sealed tenders **In Single Stage Two Envelope Basis** addressed to General Manager Procurement, PIA Supply Chain Management Building JIAP Karachi by **28-10-2019**. The tenders may be dropped in the tender box marked as "**Tender Box Commercial Purchases**" placed at the entrance of the PIA Supply Chain Management Building latest by 10:30 hours on the specified date. You may also send your tenders through registered A/D mail addressed to General Manager Procurement, which must reach before the closing date and time mentioned above. Tenders will be opened at **11:00 hours** the same day in the presence of tenderers.
2. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays. The decision of General Manager Procurement in this respect shall be final and binding.

**EARNEST MONEY**

The Tender should be accompanied by a **2%** (two) of the tendered value having been deposited in terms of a Pay Order payable at Karachi in lieu thereof in the name of **M/S PAKISTAN INTERNATIONAL AIRLINES** as interest free Earnest Money (Refundable) in Financial Proposals. Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract (s) purchase orders(s) shall not be transferable as earnest money for any other tender. All tenders without Earnest Money shall not be considered.

**SECURITY DEPOSIT**

The successful tenderers upon award of Contract / Purchase Order will be required to furnish in the amount equivalent to **5%** of total tender value as interest free Security deposit in shape of Pay Order of an equivalent amount or a Bank Guarantee for an equivalent amount countersigned by the Head Office of the Bank and to remain valid 3-months after the expiry period of the Contract. The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above.

**PREPARATION OF TENDER**

Tender will be opened on “**Single Stage two envelopes**” basis. All bidders must submit **two sealed envelopes** “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples by PIA Management. Evaluation report uploaded on PPRA/PIA website.

**Financial Proposal having following documents.**

- a) The Schedule duly filled in, signed and sealed.
- b) Pay Order for Earnest Money 2%(Refundable)

**Technical Proposal having following documents.**

- a) Tender Fees Pay Order of RS. 6000 (NOT REFUNDABLE)
- c) Company profile, Copy of GST & NTN certificate and technical literature.

**The outer cover of envelopes should bear address of the General Manager Procurement & Logistics, PIA Procurement & Logistics Building, JIAP Karachi – Pakistan, Tender reference number, opening date and company name.**

All information about the material proposed to be supplied must be given as required in the schedule to tender.

The tender will not be considered if complete information required is not given therein.

Particular attention must be paid to delivery time.

Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.

- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) The Tenderers must indicate whether its firm / company / organization etc is registered with PIA or not. If registered then specify PIA Registration number.

**PRICES**

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule to tender inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both **in words and figures** in Pakistan Currency. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days.
- e) Quotation must be written on PIA prescribed form otherwise Bids will not be entertained.

**ACCEPTANCE OF TENDER**

PIA do not pledge themselves to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening with assigning reason.

Yours truly,  
**For: Pakistan International Airlines**

**DGM (Purchases Commercial)**

Encl:

- 1. Tender Schedule-A
- 2. Terms & Conditions

Notes : 1- Prescribed Tenders form for the subject item may be directly downloaded from PIAC / PPRA website.

**TENDER SCHEDULE**

	<u>Qty</u>	<u>Unit Cost</u>	<u>GST 17% (If Applicable)</u>	<u>Total Price</u>
<b><u>Packing Machine for Bakery &amp; Snack Items</u></b>  <u>Specification as mention below</u>	01 EA			
<b><u>Thermal Printer for Packing Machine</u></b>  <u>Specification as mention below</u>	01 EA			

**TECHNICAL SPECIFICATION**  
**PACKING MACHINE FOR BAKERY & SNACK ITEMS**  
**HORIZONTAL PILLOW PACK MACHINE**

1.	Machine Frame	M/S
2.	Machine Body	Stainless Steel (304 food grade)
3.	Main Motor	1 HP 3 Phase (Imported, European)
4.	Gear Box	1 HP Good quality, stable and reliable.
5.	Puller Sealer	Stainless Steel (304)
6.	Puller Sealer Gear	Carbon
7.	Jaws Sealer	Stainless Steel (304)
8.	Jaws Sealer Drive	Gear Carbon
9.	Overload Clutch	Imported
10.	In feet Conveyor (length)	08 Feet $\pm 5\%$
11.	In feet Conveyor (body)	Stainless Steel (304)
12.	Conveyer Drive	Sprocket Carbon
13.	Conveyer Top Plate	Stainless Steel (304)
14.	Temperature Control	Imported
15.	Thermo Copal Wire	Imported
16.	Paper Length	Variable
17.	Out Put Conveyor	04 Feet $\pm 5\%$
18.	Paper Folder Guide	
19.	Packet Size	Variable
20.	Heater	220 Bolt 450 Watt 06 Noz
21.	Relay	Imported
22.	Contacted	LS
23.	Adjustable Folder	Stainless Steel (304)
24.	Machine Speed	Variable
25.	Speed Controller	(VFD) Variable Frequency Drive
26.	Top & bottom cover	Stainless Steel (304)

- All parts must be brand new.

**TECHNICAL SPECIFICATION**

**PRINTER FOR BAKERY PACKING MACHINE**

1.	Print Area	32 mm X 125 mm or equivalent
2.	Print Speed	Max 600 mm/sec
3.	Production	Min 400 prints/sec
4.	Resolution	Min 12 dots/mm 300 DPI
5.	Ribbon Length	Min 600 meters (656 yds.)
6.	Ribbon widths	22 mm, 35 mm, and 55 mm.
7.	<b><u>Memory</u></b>	<ul style="list-style-type: none"> <li>- USB &amp; SD Card.</li> <li>- On board memory min 4GB.</li> <li>- RAM – Min 1 GB.</li> <li>- Min 5000 text memory.</li> </ul>
8.	Power supply	110/220v 50/60 Hz
9.	Air supply (Bar)	Min 1 Bar max 5 bar.
10.	Dimensions	Preferably 175 mm H x 190 mm W x 200 mm D
11.	Operation temperature	5 – 50 (41-104)
12.	Control Panel	Min 4.3 Touch Screen Panel
13.	Communication Part	<ul style="list-style-type: none"> <li>- RS-232</li> <li>- LAN</li> <li>- USB</li> <li>- Multi language support.</li> </ul>
14.	Barcode	Capable to print Barcode.

**1. Roles of Food Packaging**

The principal role of food packaging is to protect food products from outside influences and damage and to provide consumers with ingredient and nutritional information.

**2. Protection/preservation**

Food packaging restricts product deterioration, retain the beneficial effects of processing, extend shelf-life, and maintain or increase the quality and safety of food.

Note → Printer must be compatible to work with Bakery Product Packing manufacture date , ingredients

**3. Regulatory Compliance / Certification:**

Compliance / registration certificate from regulatory body may be provided, if any.

**4. Who can supply:**

Manufacturer / Authorized dealer / Distributor of manufacture.

**5. Warranty**

Free services for one year with Mechanical parts warranty one year.

**6. Delivery & Training**

- Delivery shall be made within three months or even lesser if possible at, KHI
- Post installation training period will be minimum 15-20 days free of cost. If need be, this training period may be extended till all concerned staff working in four shift go through the training process thoroughly during their working hours (shift wise) at KHI flight kitchen Production unit.
- All kind of spare parts should be ready available for Purchase at reasonable cost having excellent quality.

**Tender Terms & Conditions: → Must Read Carefully**

**A. All participants are required to affirm that:**

- They have quoted the rates *inclusive of all GOVT Taxes* but; *GST Separately*.
- Their quoted rates are firm and final in all respect.
- They have quoted *One Rate* & Best Delivery Period.
- Payment Terms Net Thirty days.
- Required / tendered quantity may increase or decrease by **15%**.
- They may quote for either *all items* or *individual item*. However, award of contract will be on *individual item / Lowest Rates Basis*.
- SCM Department (PIA) will not be held responsible for any postal delay.
- They have fulfilled all documentary requirements as per PIA procedure.
- PIA will be the sole judge to determine the quality workmanship and establish the capability of firms to execute the order/contract. PIA decision in this regard shall be final in light of PPRA Rules.
- All papers of tender document are stamped & signed by their Authorized Person.
- For any query, they may contact at [dgmpe@piac.aero](mailto:dgmpe@piac.aero) / +92-21-9904-5379 & 9904-5205

**B. Validity of Quote:**

- Quote must be valid for **120 Days** countable from date of opening of Technical Bid.

**C. Registration of Firm:**

- Participated must be registered with FBR (active Tax Payer in GST) as *Importer, Distributor, Whole Seller, Stockiest, General Order Supplier*

**D. Declaration by Bidder:**

We/ I hereby affirm that all terms and conditions of the said tender are read and understood and we / I expressly confirm and agreed that our bid is in consonant to the terms and conditions of the tenders.

TENDERER'S SIGNATURE \_\_\_\_\_ DESIGNATION \_\_\_\_\_

ADDRESS \_\_\_\_\_

Tel No. \_\_\_\_\_ Fax No. \_\_\_\_\_ Email \_\_\_\_\_

GST No. \_\_\_\_\_ NTN NO. \_\_\_\_\_

SEAL \_\_\_\_\_