

**Pakistan International Airlines**

Contract Management Division

Supply Chain Management

Tel: +92-21-9904-5277

E-mail: [gm.cm@piac.aero](mailto:gm.cm@piac.aero), [contract.tech@piac.aero](mailto:contract.tech@piac.aero)

[Website: www.piac.com.pk](http://www.piac.com.pk)

Tender Ref#: GMCM/ENGG/INV/04/2024

Dated: 12-10-2024

Tender Fee (Non-refundable): PKR 15,000 (For local Bidders)

USD 500 (For foreign Bidders)

**INVITATION FOR TENDER**

**(Instructions to Bidders Must Read Carefully)**

M/s \_\_\_\_\_

Subject: **Sale of Obsolete/Surplus Aircraft Inventory**

PIACL is pleased to invite the sealed tenders for obsolete/surplus aircraft **A310, A300, B707, B737, B747** and **Fokker** parts inventory of listed in the attached Exhibit A on 'As is Where is' basis. Bidders can submit their offers for one or all lots but shall bid for each lot separately. The offers must be made separately on the prescribed form (Exhibit B). Additional sheets may be used.

Tender TORs and list of inventory offered for sale can be accessed on following link:

For TOR: [www.piac.com.pk/corporate/sales-procurement/tenders](http://www.piac.com.pk/corporate/sales-procurement/tenders)

For inventory list:

<https://drive.google.com/drive/folders/1ps6bdY7zNj4IYUqbymEBNtB2bIAGCMIO?usp=sharing>

Prospective bidders may contact at [gmlog@piac.aero](mailto:gmlog@piac.aero) and [contract.tech@piac.aero](mailto:contract.tech@piac.aero) for all working files in Excel Format or any additional information if required.

Terms & Conditions of the tender are:

**A) PREPARATION OF BIDS**

Bids will be prepared on “**Single Stage - Single Envelope**” basis. All bidders must submit **one sealed envelope** on or before specified tender opening date / time with following documents:

- The Tender TORs, signed and stamped on all pages
- Tender Schedule (Exhibit B) duly filled, signed and stamped on every page.
- The Tender Fee shall be paid through Non-Refundable Payment Order / Banker's Cheque of PKR15,000/- for local bidders (Non Refundable) or swift transfer receipt of USD 500 for Foreign Bidders (Non Refundable) as Tender Fee.
- The Interest Free and Refundable Earnest Money equivalent to 5% of bid value in shape of a Payment Order / Banker's Cheque (from any scheduled bank of Pakistan) shall also be attached with tender documents, only by local bidders. The Foreign Bidders shall be exempted from attaching Earnest Money

The bid will not be considered, if complete information required is not given therein.

Authorized signatures of individual signing the bid and other documents connected with the contract must specify whether signing as:

Sign & Seal of Bidder

- Sole Proprietor or his attorney.
- A registered active partner of the firm or his attorney.
- For the firm per procreation.
- As Secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- The Bidders must indicate whether their firm / company / organization etc is registered with PIA or not. If registered then specify PIA Registration number.

**B) RATES AND PRICES**

- The Prices quoted must be net as per accounting unit as shown in the Tender Schedule (Exhibit B) exclusive of all duties / taxes and Government levies as applicable at the time of bidding.
- The Prices mentioned in the bid will be treated as “FIRM” till the completion of Contract.
- The Prices must be stated both **in words and figures** in PKR or USD. Additional information, if any, must be linked with entries on the Tender Schedule (Exhibit B).
- Foreign Bidders must bid in USD only. Local Bidders may bid in PKR as well. However one Bidder must bid in one currency only.
- Offers must be valid for 90 days. However the Bidder(s) may be requested to extend the validity of bids, in case of excusable delay.
- Rates must be written on PIA prescribed form attached as Tender Schedule, Exhibit B, otherwise Bids will not be entertained.
- Addition, deletion, correction, use of white fluid or over writing strictly not allowed otherwise tender may be out rightly rejected.

**C) SUBMISSION OF TENDER**

- You are required to send your sealed bids on “**Single Stage - Single Envelope Basis**” with following method.

If bidder is interested in bidding for an entire Lot as mentioned in the respective list, then clearly mention “**LOT Bidding for SNO-X ; LOT-X; LIST-X**” or If the bidder is interested in bidding partly for the parts in the respective lists then clearly mention “**Part Bidding for SNO-X ; LOT-X; LIST-X**” and addressed to **G.M Contract Management Supply Chain Management (Store) Building, PIAC Head Office, JIAP Karachi-75200** by **13 November ,2024**. The bids may also be dropped in the tender box marked as “**Tender Box Disposal Section**” placed at the entrance of the PIA Supply Chain Management (Store) Building at mentioned address, or sent through courier, latest by **10:30 hours** on the specified date.

**Note: Bidder can participate either for all or selected Lots.**

- Bid should be sealed with Scotch Tape, Bidder’s signature and stamp affixed.
- Incomplete, tempered bids will not be considered.
- Bids received after the stipulated date & time shall not be considered. The Corporation will not be responsible for any postal delays. The decision of PIACL in this respect shall be final and binding.
- The Bids should be accompanied by a 5% (five percent) of the total bid value having been deposited in terms of a Banker’s Cheque [from any scheduled bank of Pakistan] payable at Karachi in lieu thereof in the name of **M/s PAKISTAN INTERNATIONAL AIRLINES** as interest free **Earnest Money (Refundable)**. Earnest Money in any other shape shall not be accepted. Earnest Money deposited shall not be transferable as earnest money for any other tender. Bids without Earnest Money shall not be considered. **The Earnest Money is not required from Foreign Bidders.**

Sign & Seal of Bidder

- Bids will be opened at **11:00 hours** the same day at Supply Chain Management (Store) Building. The Bidder(s) or their duly nominated representative(s) may witness the process, if desired so.

**D) BID EVALUATION**

- Bids will be evaluated on offered prices.
- First preference shall be given to perspective bidders who offers “**BID FOR ENTIRE LOT AND OR LOT(s)**”, if No bid is received for entire lot(s) the, bids shall be evaluated on bid values for individual parts as listed in the lots. Bidders should provide Bids in the individual sheets as acquired.
- If bids are received in both currencies, i.e. PKR and USD, rates will be converted into PKR, at the rate specified by PIA Finance on the date of bid opening, for bid evaluation purpose.

**E) ACCEPTANCE OF TENDER**

- Successful Bidder(s) will be notified about the same, through email. They shall have to remit 25% (twenty-five percent) Deposit within ten (10) business days of award; failing which PIACL may cancel / reject their offer(s).
- Remaining 75% amount is to be deposited within thirty (30) business days of award.
- PIACL reserves the right (without limitation to any other right whatsoever) to accept or reject any offer, or to annul the bidding process and reject all offers at any time prior to contract award without incurring any liability to the affected Bidder(s). PIACL shall communicate the grounds for its rejection of all bids, if requested; but is not required to justify those grounds.
- PIACL also reserves the right (without limitation to any other right whatsoever) to award the consolidated contract in its entirety to a single Bidder or to award it in parts to more than one Bidder without incurring any liability to the affected Bidder(s).
- Extend the date of opening (if deemed necessary).
- PIA shall have absolute right to accept any or reject any or all Proposals

**F) INSPECTION**

- Bidders can inspect the inventory on or before **12 November, 2024**. Only those bidders shall be allowed to inspect the **inventory** who have deposited the tender fee to PIA.
- For inspection, the bidders should submit three (3) copies of CNIC / Passport on or before **05 November 2024**.

**NOTE: PIA Reserves the right to cancel bid of all lots or any single lot at any stage without providing any reason.**

**G) Bank Details**

**Tender Fee of USD 500 to following Account**

**Bank :** Citibank NA, 111 Wall Street, NY 10043, USA  
**Beneficiary:** Pakistan International Airlines  
**Account No:** 38136982  
**Swift Code:** CITIUS33  
**ABA#:** 021000089

Yours truly,  
for **Pakistan International Airlines**

**General Manager (Logistics)**

Encl:

1. Exhibit A, List of Inventory

Sign & Seal of Bidder

2. Exhibit B, Tender Schedule

**Exhibit A: Part list Table**

Offered surplus inventory is of various types, therefore the part list is divided / segregated into different lots for identification purpose. Details of part list is included in the tender document as well as available in excel format. The list can also be provided upon request by sending email at [gmlog@piac.aero](mailto:gmlog@piac.aero)

Lot No	Aircraft	Category
1	B747-200	Consumables
2	B747-300	Consumables
3	A-310	Consumables
4	Fokker	Consumables
5	B747-200	Repairable
6	B747-300	Repairable
7	B707	Repairable
8	B737	Repairable
9	A300	Repairable
10	A-310	Repairable
11	Fokker	Repairable
12	B747	LLPs
13	CABIN SEATS	SEATS
14	707	Consumables
15	Cessna	Consumables
16	737	Consumables

Date: 12-10-2024  
Exhibit B: Tender Schedule

Tender No: GMCM/ENGG/INV/04/2024/01

M/s. \_\_\_\_\_

**Subject: Lot Bidding: Quotation for the Purchase of Surplus Aircraft Parts Inventory (Exhibit A Sno-1; Lot-xx; Category:xxxxxxx)**

Description	Surplus Aircraft Parts Inventory as per Exhibit A SNO ; LOT No. ;Category:		
Currency	PKR/USD (Cross out which is not applicable)		
Serial#	Inventory Items	Offered Purchase Price	
		In Figures	In Words
1	Per list attached as Exhibit A SNO ; Lot-		

Party Name:

\_\_\_\_\_

Address:

\_\_\_\_\_

Telephone No: \_\_\_\_\_ Fax No: \_\_\_\_\_

Email Address: \_\_\_\_\_ Seal & Signature: \_\_\_\_\_

Sign & Seal of Bidder

Sign & Seal of Bidder