

**PIA**

**Pakistan International Airlines**  
Supply Chain Management Department  
Commercial Purchases Section  
Tel: 99045205, Fax: 34570120  
E-mail: [dgmpc@piac.aero](mailto:dgmpc@piac.aero)

Tender Ref: 23012630

Dated: 25-08-2023

Tender Cost: PKR 5,000.00 (for local bidders)

Earnest Money: PKR **50,000/--**

→ Both to be placed In [Technical Bid](#)

M/S \_\_\_\_\_  
\_\_\_\_\_

Sub: PROCUREMENT OF SOLVENT-TRICHOROETHYLENE-III (Water White)  
(Annual Qty)

Dear Sirs,

We are pleased to invite your sealed tenders for the items listed in the attached schedule/s. In case of more than one schedule separate tender for each schedule should be furnished. The terms & conditions of the tender / supplies are given below:-

**A) SUBMISSION OF TENDER**

1. You are required to send your sealed tenders **In Single Stage Two Envelope Basis** addressed to General Manager Procurement, PIA Supply Chain Management Building JIAP Karachi by **20-09-2023**. The tenders may be dropped in the tender box marked as “**Tender Box Commercial Purchases**” placed at the entrance of the PIA Procurement & Logistics Building latest by 10:30 hours on the specified date. You may also send your tenders through registered A/D mail addressed to General Manager Procurement, which must reach before the closing date and time mentioned above. Tenders will be opened at **11:00 hours** the same day in the presence of tenderers. Late submitted will not be allowed / entertain as per Rule.
2. Tenders received after stipulated date & time shall not be considered. The Corporation will not be responsible for postal delays. The decision of General Manager Commercial Purchase and Contract in this respect shall be final and binding.

**EARNEST MONEY –**

The Tender should be accompanied by a Fixed EM Rupees 50,000/- of the tender value having been deposited in the form of a Pay Order [from any scheduled bank] and must be payable at Karachi Pakistan in lieu thereof in the name of M/s. PAKISTAN INTERNATIONAL AIRLINES CORPORATION LTD as interest free Earnest Money (Refundable) with

**Technical Proposals.** Earnest Money in any other shape shall not be accepted. Earnest / Security Money deposited against a running contract(s) purchase orders(s) shall not be transferred as earnest money for any other tender.

**All tenders without Earnest Money shall not be considered.**

**SECURITY DEPOSIT**

The successful bidders upon award of Contract / Purchase Order will be required to furnish in the amount PKR 7,000/= [WILL CALLED IF REQUIRED] of total tender value as interest free Security deposit in shape of Pay Order of an equivalent amount or a Bank Guarantee for an equivalent amount countersigned by the Head Office of the Bank and to remain valid 3-months after the expiry period of the Contract (if required). The Earnest Money already held can be converted into Security Deposit and balance amount if any shall be deposited as above).

**PREPARATION OF TENDER**

Tender will be opened on “Single Stage Two Envelopes” basis. All bidders must submit two sealed envelopes “Technical proposal and Financial Proposal” on specified tender opening date/time. Technical Proposal will be opened on same date, whereas Financial Proposal will remain sealed till the evaluation of samples according to the specifications. Financial Proposal of only those bidders will be opened whose sample are found acceptable. Evaluation Report as per PPRA Rule-35 will be uploaded on both PPRA and PIA websites.

**Financial Proposal having following documents.**

- a) The Schedule duly filled in, signed and sealed.

**Technical Proposal having following documents.**

- a) Tender Fees Pay Order of RS. 5,000 (NOT REFUNDABLE)
  - b) Pay Order for Earnest Money Rs 50,000 (Refundable).
  - c) Company profile, Copy of GST & NTN certificate and technical literature.
- If not provided, bid will be rejected On Spot.

**Following Specifications of chemical must be attached with the Tender documents.**

1. Certificate of Conformity (COC) Original.
2. Technical Data Sheet (TDS).
3. Material Safety Data Sheet (MSDS).
4. Quality Certification from reputable Laboratory PCSIR & Equal Standard.
5. Expiry Minimum 18 Months

The outer cover of envelopes should bear address of the General Manager Procurement & Logistics, PIA Procurement & Logistics Building, JIAP Karachi - Pakistan, Tender reference number, opening date and company name.

All information about the material proposed to be supplied must be given as required in the schedule to tender.

The tender will not be considered if complete information required is not given therein.

Particular attention must be paid to delivery time.

Authorized Signatures of individual signing the tender and other documents connected with the contract must specify whether signing as:

- a) Sole Proprietor or his attorney.
- b) A registered active partner of the firm or his attorney.
- c) For the firm per procreation.
- d) As secretary, Manager, Partner, etc., or their attorney in case of firms registered under Partnership Act.
- e) The Tenderers must indicate whether its firm / company / organization etc is registered with PIA or not. If registered then specify PIA Registration number.

### **PRICE**

- a) The Prices quoted must be net as per accounting unit as shown in the Schedule to tender inclusive of all duties / taxes, packing, octroi and delivery charges for free delivery to Karachi Airport. However, if GST is applicable, same should be shown separately.
- b) The Prices mentioned in the tender will be treated as firm till the completion of Purchase Order / Contract.
- c) The Prices must be stated for each item separately both in **words and figures** in Pakistan Currency. Additional information, if any must be linked with entries on the Schedule to Tender.
- d) Offers must be valid for 120 days.
- e) Quotation must be written on PIA prescribed form otherwise Bids will not be entertained.
- f) 1% of the total amount will be kept by PIA Finance till the completion of Warranty (if warranty required).

### **ACCEPTANCE OF TENDER**

PIA do not pledge themselves to accept the lowest tender and reserve the right to accept or reject any or all tenders / quotations, divide business among more than one supplier or accept the tenders at rates on lowest individual items or extend the date of opening with assigning reason.

Yours truly,  
**For: Pakistan International Airlines**

Encl:

**DGM (Purchases Commercial)**

1. Tender Schedule-A
2. Terms & Conditions

Notes: 1- Prescribed Tenders form for the subject item may be directly downloaded from PIAC / PPRA website.

**Tender Schedule "A"  
Tender Ref: PR-23012630**

**Procurement of SOLVENT-TRICHOROETHYLENE-III (Water White or Equivalent Quality)**

Description	Unit	Quantity Required	Unit Rates (PKR)	GST (if applicable)	Total Value PKR (Including GST)
<b>SOLVENT-TRICHOROETHYLENE-III</b> → Water White → Density 1.4 g/ml at 25 <sup>0c</sup> → Boiling Point 86.7 <sup>0c</sup> → Water Solubility 3400 mg/liter at 20 <sup>0c</sup> → Vapor Pressure 77 mmHg at 25 <sup>0c</sup> 99% purity → Rack life / date of expiry 18 months → Packing: 280 Kg Sealed Drum with Rack Life or Equivalent Quality	<b>KG</b>	<b>2120</b>			
<b>Total Amount.</b>					

**Note: Hand written bid (RATES) via Pen / Marker etc may be REJECTED. Please TYPE the BIDS / UNIT RATES. Alternatively Transparent TAPE should be pasted over WRITTEN RATES, to avoid REJECTION**

**Prices must be inclusive of all taxes but GST separately.**

**Tender Terms & Conditions**

- They have quoted the rates *inclusive of all GOVT Taxes*; but; *GST in currency separately*.
- Registration Of Firm:** Participated must be registered with FBR (active TAX payer in GST) as Importer, Distributor, Whole Seller, Stockiest / General Order Supplier.
- Required / tendered quantity may increase or decrease.
- SCM Department (PIA) will not be held responsible for any postal delay.
- Purchase Order will be awarded to lowest Evaluated Bidder.
- Delivery:** Delivery must be made as per Schedule given in Purchase Order.
- Validity of Quote:** Quote must be valid for **120 Days** countable from date of opening of Technical Bid.
- Rejection:** Item found below PIA standard shall be rejected / returned at the cost to the vendor.
- Please quote only one rate. More than one rates bid may be consider as Rejected
- Sample.** Qty 01 kg (02 bottles with brand name) must be provided at the time of tender opening for evaluation purpose.
- Guarantee / Warranty:** Guarantee & Warrantee must be provided. (if Applicable)
- Payment Terms:** Payment terms **NTD** (Net Thirty Days).
- Advance Payment shall not be made for Commercial items. Hence payment term will be NTD after submission of invoices.
- Deduction of Tax:** Income Tax will be deducted at source.
- Supply Schedule:** Supply should be make in two 02 installment Qty and supply date will be communicated at the time of purchase order.

**Declaration by Bidder:** We/ I hereby affirm that all terms and conditions of the said tender are read and understood and we / I expressly confirm and agreed that our bid is in consonant to the terms and conditions of the tenders.

Tenderer's Signature. \_\_\_\_\_ Designation. \_\_\_\_\_

Address. \_\_\_\_\_

Tel No. \_\_\_\_\_ Fax No. \_\_\_\_\_ Email. \_\_\_\_\_

GST No. \_\_\_\_\_ NTN NO. \_\_\_\_\_

Seal. \_\_\_\_\_